

PRICE SUPPORTING DOCUMENTATION

Life Science Logistics is pleased to provide firm fixed pricing for Solicitation 23-72658. As the Prime Contractor for substantially similar managed services, we leveraged our past experience on comparable projects, as well as our relationships with vetted vendors who have supported us for more than a decade.

1. Estimating Methodology

Staffing – Labor rates are a compilation of fully loaded hourly wages as well as indirect costs required for the hiring, training, and management of employees. Because of our work on multiple projects of similar scope, our team of experts in our Dallas headquarters provide critical subject matter expertise and support. Based on our work, we have precise estimates for both the direct and indirect labor required under this scope of work.

Facility Conditioning – Where possible, we secured hard bids from a mix of national vendors who have worked on previous projects and local contractors or used estimates developed from substantially similar bids for recent projects in other markets. All equipment and supply pricing were taken from new quotes or similar purchases made within the last year.

Current supply chain disruptions have caused historic delays in construction projects. Lead times for critical construction items such as generators, switchgear, ATS, sub panels, RTUs, and dock equipment range from anywhere between 35-75 weeks. Additionally, MHE lead times range from 50-100 weeks. In LSL's experience, even with the use of the Defense Priorities and Allocations System (DPAS) program letter for our work with Federal stockpiles, lead times remain protracted. As LSL's proposed site is already built and furnished with MHE, this provides the State with opportunity to benefit from the investment LSL has made to have a newly built just completed, state of the art and energy efficient solution without the risk of supply chain disruption and prolonged lead time procurement. LSL is willing to partition a dedicated section of this facility and build out the additional necessary requirements for the State stockpile.

Rent – A lease for the offered site has been executed to provide continuous availability for the base contract and all option years. This allows us to fix much of the leasing costs for the life of the contract.

Utilities and Fuel – Utility costs were derived from historical usage at this facility based current usage and energy rates for the market.

2. Labor Categories

Our pricing includes a core team with the skills necessary, in our experience with similar programs, to provide the level of service the State requires. The core team will include individuals with the following skill sets:

- Forklift Operators
- Operations Support

- Facilities Support
- HR Coordinator
- Quality Assurance Coordinator

The hourly rates include employee compensation costs as well as the indirect costs including indirect labor associated with each position. Other support functions such as quality assurance, compliance, inventory control, logistics, information technology and management are already incorporated in the monthly fixed fee section of the Cost Proposal Template.

3. Biomedical Equipment Maintenance

Pending a comprehensive list of specific devices and equipment, an estimate for 6 full-time biomed technicians and a team manager is included in the monthly fixed fee. A comprehensive evaluation can be provided once the device and equipment list and required maintenance intervals have been finalized by the State. LSL can adjust the team size based on the finalized specifications of the program. Material, parts, supplies, shipping, and transport services are not included but are available through LSL's network at vendor preferred rates plus a standard 20% mark up.

Additionally, LSL can provide an assessment of unsupported devices that the State already has which potentially may be used for parts and maintenance thereby reducing the overall costs of the program.

4. Payment Schedule

A monthly billing schedule will apply for the fixed, monthly fee.